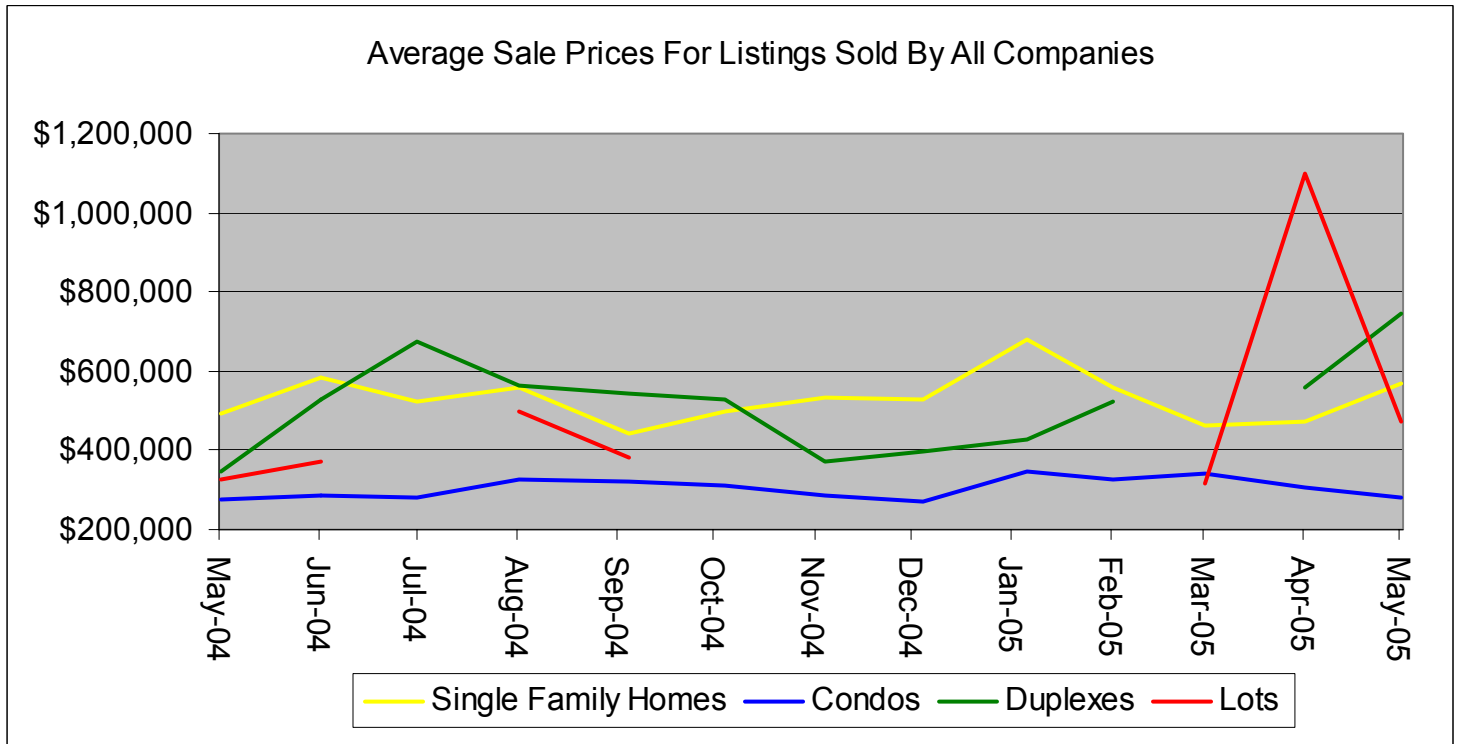




www.BradHawker.com

Real Estate News, June 2005



Includes all listings in Canmore, Harvie Heights, Lac Des Arcs and Exshaw
Note: Where no line connects, there were no sales for that type of property for that month

The Brad Hawker Team would like to welcome Drew back to work after his wedding and honeymoon in May. Brad now looks forward to taking his holidays from June 23 through August 8th.

Brad is recently back from an annual conference in Edmonton where his involvement in the silent auction helped raise \$5,700 to go toward the Royal LePage Shelter Foundation.

Market Synopsis

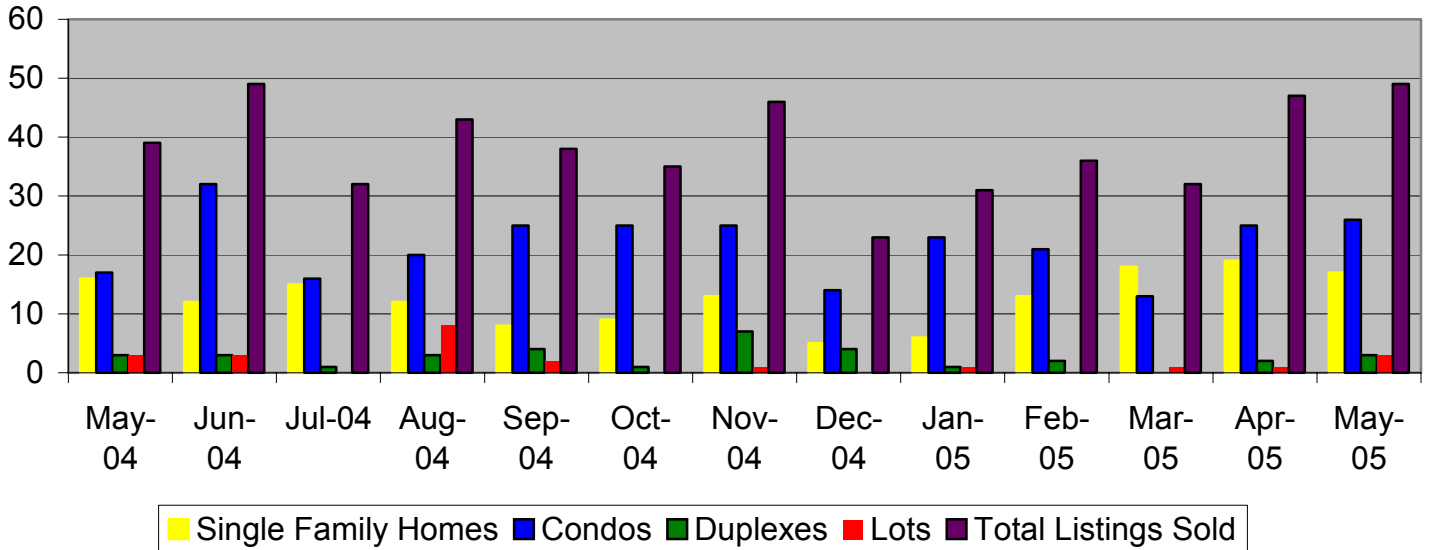
Sales of single-family residences in Canmore continue to be a strong segment of the market through May. Buyers sought ownership of, on average, higher end single family homes and duplexes than the month before and prices increased by 16% over the average price of single family units changing hands in May.

Sales in the condo market remained steady compared to last month but there were 53% more sales compared to last year at this time.

Properties sold in May were on the market for an average of 94 days.

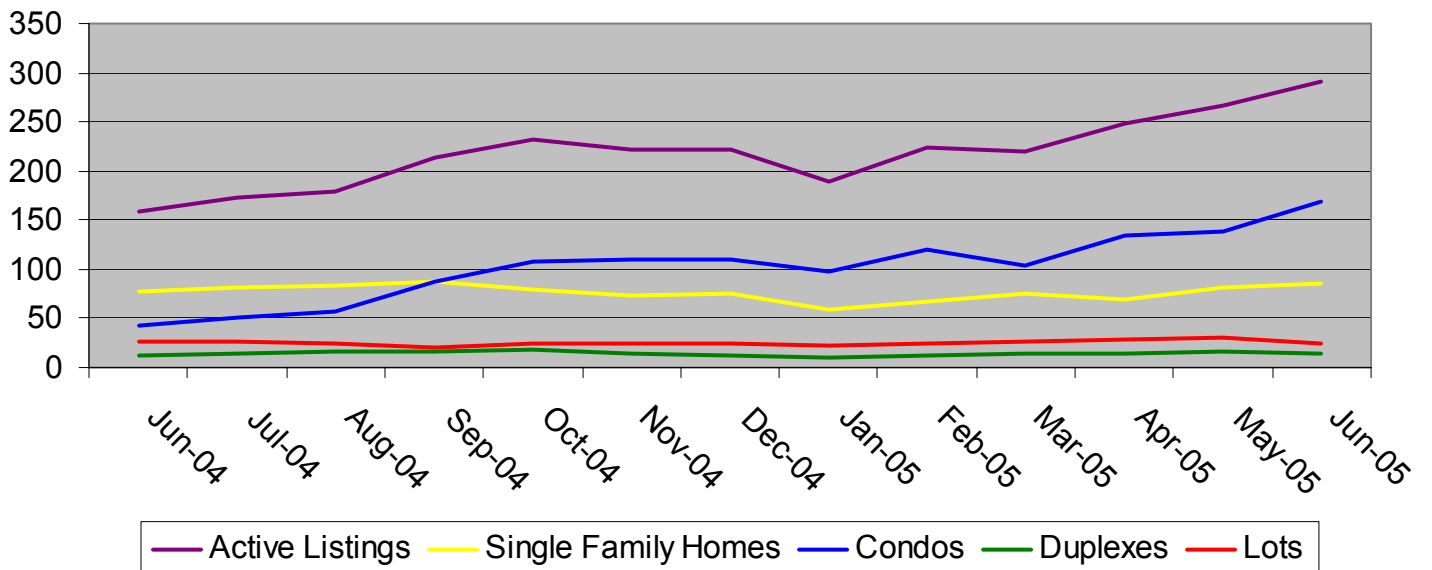
New listings to Sales ratio went down as a few more properties were sold in May and a few less new listings came onto the market. The average list to selling prices continues to fluctuate close to 97%.

Listings Sold By All Companies



Includes all sales in Canmore, Harvie Heights, Lac Des Arcs and Exshaw

Active Listings On Market By All Companies



Includes all listings in Canmore, Harvie Heights, Lac Des Arcs and Exshaw

STEALING THAT SUMMER FEELING – AND BRINGING IT HOME

How to add a summer atmosphere in your home When it's summer outside, there is no denying the excitement, no hiding the change in emotions, no disguising the happiness in an afternoon barbeque or a morning gardening session. Without a doubt, the summertime atmosphere can add a wonderful jolt of energy. Why not transfer that outdoor atmosphere into your home? Here are some great ideas that can put your house in touch with the season and make the indoors replicate the outdoors.

Produce Pizzazz – Use seasonal fruits and vegetables as your kitchen or dining room table's centerpiece. Apples or lemons in a clear bowl or vase are a popular look. Implement summer colours such as yellow and blue for a great effect.

Get Rugged with no Rug – Rather than walking over a thin rug all summer, remove it for the season and keep the floors bare. Hardwood floors provide a cooling feel on feet in the summertime.

Cool Colours – There are a never-ending assortment of cool colours in which a room can be painted. Choose a room, perhaps the guestroom, as a "summer room" and paint the walls a seasonal hue.

Breeze Through – Allow for a gentle summer breeze by exchanging heavy fabrics for lighter ones. Replace drapes with sheers and open weaves. Replace pillow covers and couch slipcovers with white light or linen sheets.

Follow Mother Nature – When setting up your indoor flowers, be aware that formal arrangements can be too heavy for summertime. Instead arrange flowers as they would grow outdoors. Flowers planted in a window box outside a bedroom window or on a juliette balcony provide a great summer look.

Something Dish-fferent – For a different look, replace your usual dish set with a summer one.

Summer Cleaning – Instead of cleaning with the usual products, use aromatic cleaning supplies that have seasonal summer scents. Scented cleaning supplies are available in everything from carpet cleaners to laundry detergent.

Think Rustic – By adding pieces of wicker, twig, iron or garden furnishings that are usually only found outside, you can add a summer scene to your indoor area.

White Out – Add more white to a room to give a trendy summer look. This can be done with painting, furniture, window treatments, etc.

Drink to that – Setting-up a stylish pitcher and tall glasses on a tray, will make sure you're always prepared for visitors looking for a cool glass of lemonade or iced tea.

Feeling Artsy – Stencil summer motifs such as the sun and dragonflies on furniture or the walls of a hallway. This can be especially effective over the arch of a doorway.

Stick to a Theme – In order to bring focus to your decorating decisions, have a summer theme such as fruit, flowers, the farm, insects or nautical. Deciding on a theme allows you to search out specific items when shopping and makes it more of a challenge.

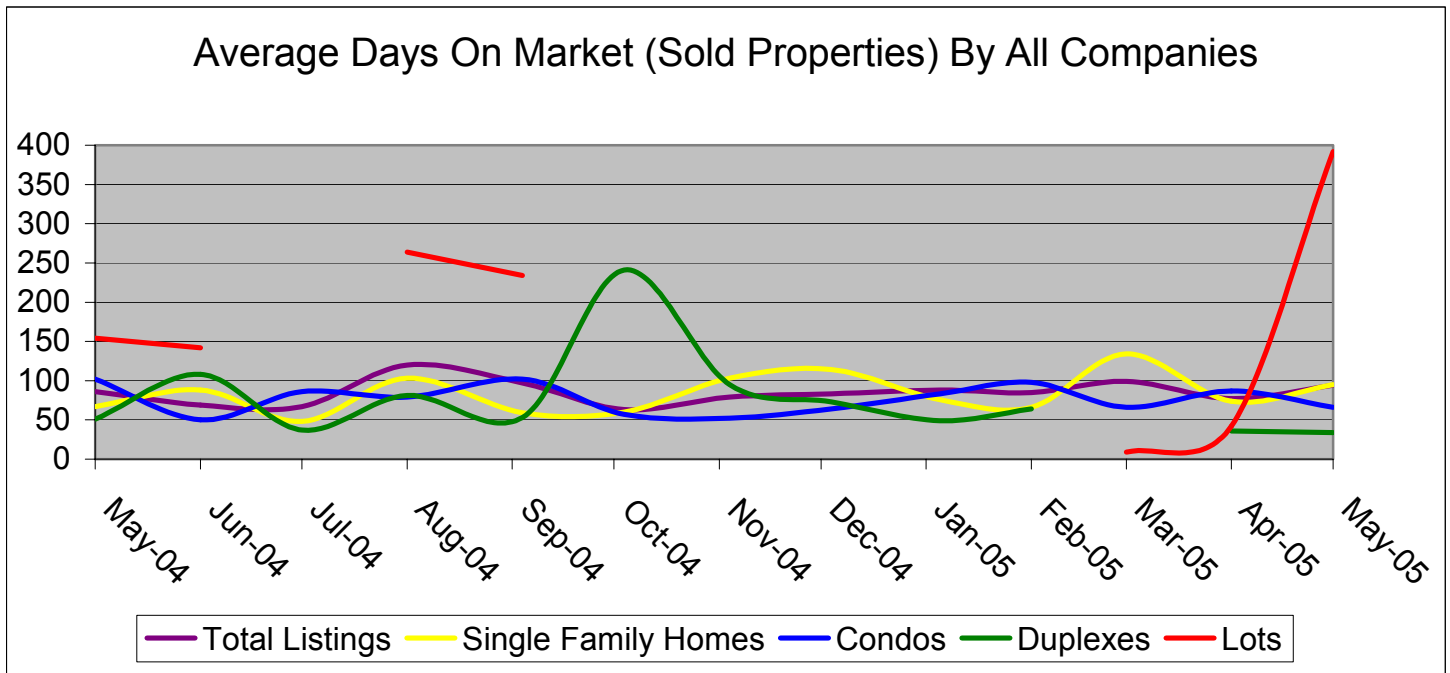
What's Happening in Canmore

July 1 – Canada Day

Canmore's Canada Day celebrations kick off at 7:30 a.m. with a free breakfast in Centennial Park, followed by a parade down main street at noon, a marching band performance in Centennial Park at 1:30 p.m., and wrap up with fireworks at 10:30 p.m.

July 17 – Canmore Miner's Day

The 26th annual commemoration of the mining history of Canmore. The parade starts at noon at the NWMP Barracks and proceeds up Main Street. A Civic Ceremony is scheduled for 12:30 p.m., followed by a barbecue lunch.



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Thank you for dealing with the Brad Hawker Real Estate Team, please advise us if you wish to get these updates via email or change the frequency of the delivery. Your choices are monthly, quarterly or yearly before Christmas