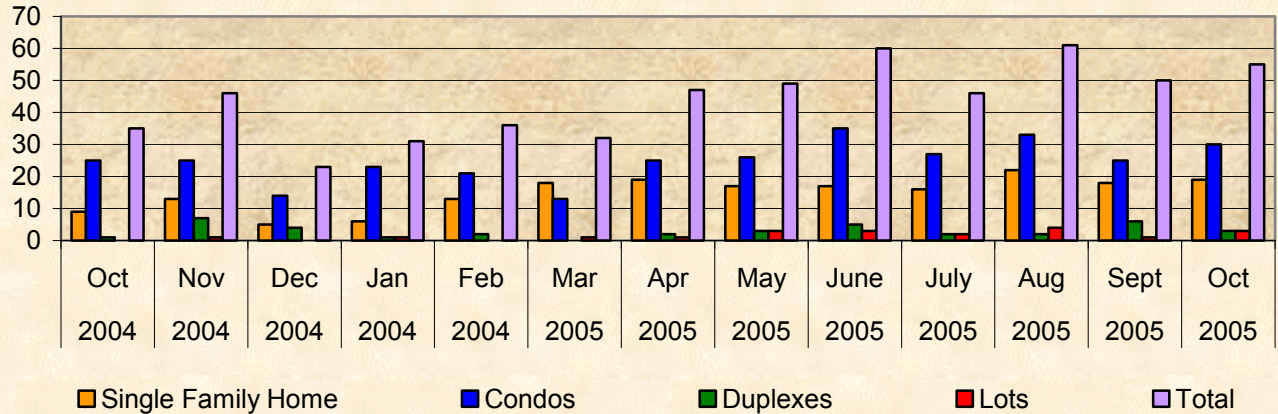




Number Of Listings Sold By All Companies



* Includes all sales in Canmore, Harvie Heights, Lac Des Arcs and Exshaw

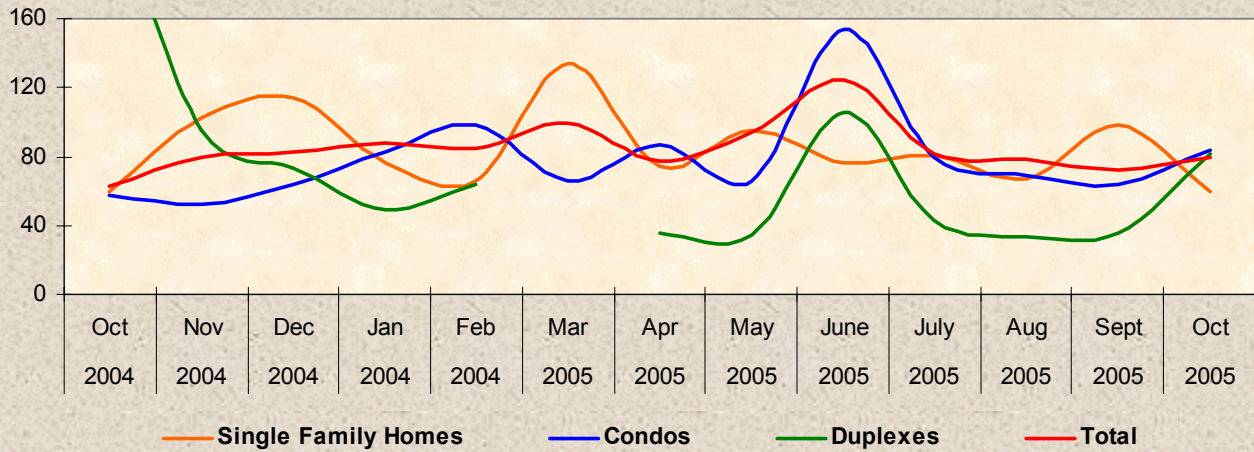
Market Synopsis

Canmore's real estate market in October maintained the same busy pace of September. Sales in the single-family segment were only 2 fewer units than September's numbers, and doubled sales of October 2004. The average price of single-family homes sold in October dipped below prices in September by 10% and remained on par with recorded sale prices October 2004. Sale-to-list price ratio was 97% in October this year, and the average days on market was 79.

Representing only 6% of overall sales in Canmore, the duplex market fell short of September's sales by half, with the average sale price 22% below the average sale price in September this year. At 82 days on the market before sale, it took more than twice the time for those Condos to sell in October compared to September of this year.

Condos represented 55% of the market activity in October, the numbers of condo units changing hands rose slightly from September's number. While sales stayed high in October our listing inventory dropped by 24%.

Average Days On Market (Sold Properties) By All Companies



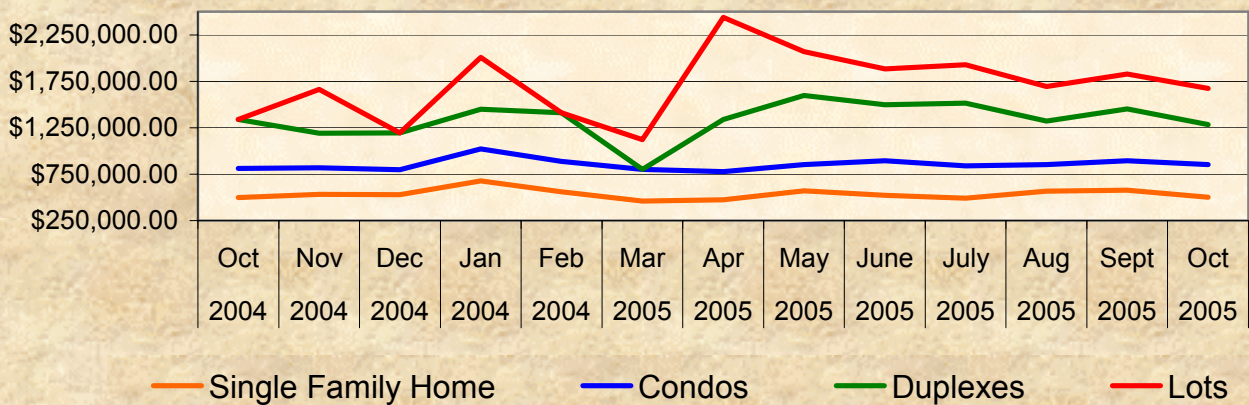
*Includes all sold listings in Canmore, Harvie Heights, Lac Des Arcs and Exshaw
 Note: Where no line connects, there were no sales for that type of property for that month



Snapshots
from
Canmore

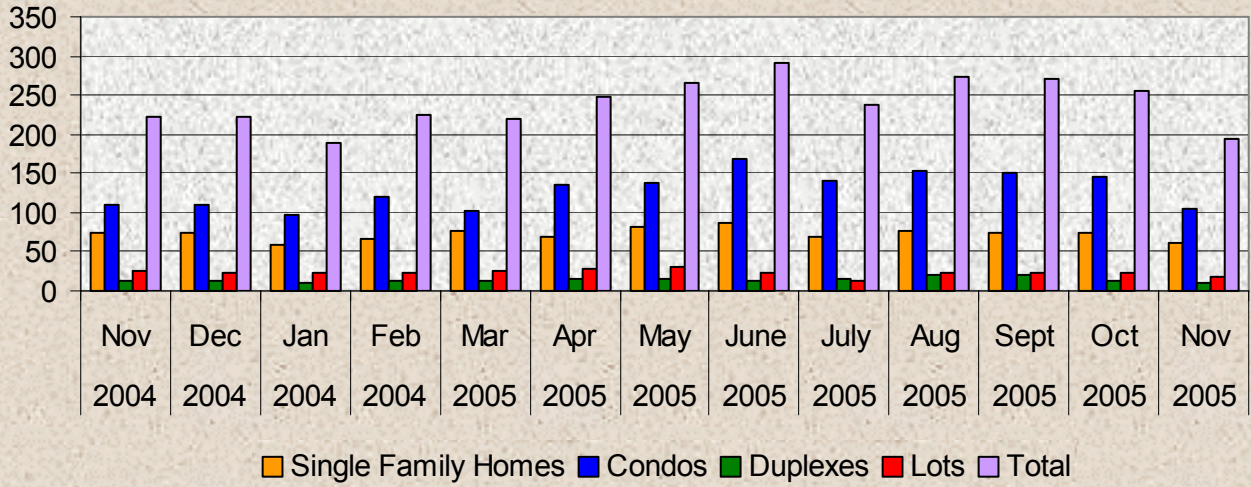


Average Sale Prices of Listings Sold by All Companies



Includes all listings in Canmore, Harvie Heights, Lac Des Arcs and Exshaw
 Note: Where no line connects, there were no sales for that type of property for that month

Active Listings on Market By All Companies



* Includes all listings in Canmore, Harvie Heights, Lac Des Arcs and Exshaw

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Thank you for dealing with the Brad Hawker Real Estate Team, please advise us if you wish to get these updates via email or change the frequency of the delivery. Your choices are monthly, quarterly or yearly before Christmas.

