



# Brad Hawker Team

VOLUME 1, ISSUE 6  
MAY 22, 2002

Contact us at **Website: www.BradHawker.com**  
Toll Free: 1-877-818-7557 Cell: 403-678-7557 Email: info@BradHawker.com

SOLD



REALTOR/BROKER

## WHAT'S HAPPENING IN THE BOW VALLEY MARKET PLACE?

Buyers are taking advantage of ongoing low mortgage rates and affordable homes in the Bow Valley. May brings to the market, 195 active listings which includes 72 single family homes, 95 condos, 14 duplexes and 14 lots. There has been 28 listings sold this month so far.

## INTEREST RATES

6.1%  
Money over  
5 years



## REAL ESTATE TERMINOLOGY

### DEPOSITS

Deposits serve a dual purpose— a partial payment of the purchase price and assurance of the buyer's intent to close the deal. An uncertified cheque generally comes with the offer: When a deal is ultimately struck, the cheque is certified and the money held by the listing brokerage.

Typically buyers prefer paying the smallest amount allowable to avoid trying up a lot of money, but sellers like a big deposit, a sign of the buyer's good faith.

**Top 5 % Royal LePage Nationally**  
**Professionalism, Honesty, Integrity, Results !**  
\*\*\*\*\*  
**Serving the Canmore and Banff Regions**

### www.BradHawker.com Statistics

	Feb 2002	Mar 2002	Apr 2002
Listings Viewed	1312	1697	2904
Virtual Realities Viewed	793	1176	1242
Website Session	590	616	805

"Far away in the sunshine are my highest aspirations. I may not reach them, but I can look up and see their beauty, believe in them, try to follow them."

Louisa May Alcott